

Methodology Note	Definition
Corporate Scope	Dr Reddy's issues one report for each country showing all ToV made to HCPs/HCOs in that country regardless of the country where the payment was made.
Reporting Date	A monetary ToV is a payment of money made to an HCP/HCO by Dr Reddy's either directly or through an intermediary (e.g, fees for service). The Reporting Date is payment date, irrespective of when the event happened.
Transfer of Value (ToV)	is a transfer of value made directly or indirectly by Dr Reddy's for the benefit of a Healthcare Professional or a Healthcare or Patient Organisation. A Transfer of Value can include anything of value, including monetary payments or in-kind benefits, such as meals, travels, accommodation, etc
Honorarium	means Payment for a service, such as making a speech or being an Advisory Board Member. Such payments are made as per Fair Market Value (FMV).
Multi-year contract	Transfers of Value are reported on the relevant Reporting Date (payment date or event date – see above) irrespective of the duration of the contract.
Aggregate Disclosure	ToV will be disclosed on an aggregate basis where appropriate consent has not been provided.
Individual Disclosure	The Transfers of Value made annually to each Healthcare Professional or Organisation are accumulated so that a single amount may be disclosed for each Professional or Organisation. When the Healthcare Professional performs a service, the transfer of value is disclosed in his or her name, regardless of which institution receives the payment.
HCP (Health Care Professional)	means any member of the medical, dental, pharmacy or nursing professions or any other person who in the course of his or her professional activities may prescribe, recommend, purchase, supply, sell or administer a Pharmaceutical Product.

HCI or Health Care Institution

means any entity or facility, including any institution, foundation, association, or organization, which employs HCPs, or any site where HCPs provide health care to patients. HCIs are often end purchasers or customer accounts for DRL products used or prescribed by HCPs. Examples of HCIs include hospitals, group practices, surgical centers, public clinics, private clinics, and pharmacies which sell prescription DRL products